

# **Virginia SHRM State Council**

## **Sponsorship/Partnership Director**

### **Position Summary:**

Solicits sponsorships for the state council to include meetings, special projects, and conferences. Seeks out partnerships for the state council which provide resources and/or financial support.

### **Responsibilities:**

- Serve as a voting member of the state council and is expected to attend and participate in all meetings of the council.
- Solicit Corporate/Private Funds or Services for state council activities.
- Participate in State Council Financial Functions and point out areas where sponsorships will help defray cost.
- Look at other state councils to see if they have successful practices they have used to ensure adequate sponsorship financial support.
- Provide liaison with the state council and various existing partners (Chamber of Commerce, Best Places to Work, Hampton Roads Diversity and Inclusion Consortium).
- Investigate other potential partners for the state council.

### **Requirements:**

- Must be a SHRM member in good standing. HRCI and/or SHRM certification highly desirable.
- Serves a three year term beginning the first day of January and ending the last day of December.