



## MOCK INTERVIEW QUESTIONS

### 1. Transitioning to Private Sector / Federal Contractor Roles

#### Behavioral & Adaptability

- Tell me about a time you had to adapt to a major change in policy or leadership. How did you handle it?
- Private sector work often moves faster than federal roles. Can you share a time when you had to deliver under a tight deadline?
- How do you prioritize competing tasks when multiple stakeholders are involved?

#### Cross-Sector Translation

- How would you translate your federal experience into value for a private company or contractor?
- What tools, systems, or software from your federal role align with what's commonly used in the private sector?

#### Security & Clearance-Related

- Are you currently cleared? What level of clearance do you have and when does it expire?
- How have you worked with classified or sensitive information in a way that aligns with corporate governance or compliance policies?

#### Teamwork & Culture Fit

- Federal agencies can be very structured. How do you perform in less formal or rapidly evolving environments?
- Describe how you've collaborated with non-governmental stakeholders or partners.

---

### 2. Staying Within Federal Work (Different Agency, Lateral Move, Contracting)

#### Role-Specific

- What federal systems and processes are you most familiar with?
- How do you stay up to date with changes in federal policy or compliance?

#### Contractor Readiness

- Many contractors juggle multiple clients—how would you manage time and deliverables across different federal agencies?
- How do you maintain the integrity of your clearance while balancing client confidentiality?

---

### 3. Prepare for Common Private Sector Questions

- Practice answering questions like:
  - “How do you handle ambiguity?”
  - “Describe a time you failed and what you learned.”
  - “What motivates you?”