



## **Partnership Director**

### **Position Summary:**

- Solicit sponsorships for the State Council, including meetings, special projects, blogs, conferences, and other potential revenue-generating entities. Seek out partnerships that provide resources and/or financial support.

### **Responsibilities:**

- Attend additional State Council Meetings, such as Strategic Planning or training sessions.
- Represent SHRM by conducting all activities in accordance with the National and State code of ethics and conduct and by using sound business principles and judgment in conducting all SHRM-related business.
- Serve as a member of the State Conference Committee.
- Solicit corporate/private funds or services for State Council activities and blogs.
- Develop relationships with other state councils to learn about best practices for ensuring adequate sponsorship and financial support.
- Investigate other potential partners for the State Council.
- Responsible for registration and coordination of set-up for partners at State Council conferences.
- Reach out and engage with the Chapter counterpart on a quarterly (at minimum) basis. Attending Chapter and/or Board meetings throughout the term of service is encouraged.
- Perform other duties as assigned by the State Council Director.

### **Requirements:**

- Must be a SHRM member in good standing. HRCI and/or SHRM certification is highly desirable.
- Must be a member of at least one local Chapter.
- Serves a three- to five-year term beginning the first day of January and ending the last day of December.